

Junior Telemarketer

We are looking for a smart and enthusiastic individual looking to start on the first step of a promising Sales career at LAN2LAN.

This is a 6 months temporary contract to start (April to September 2016) with a view to a permanent position.

We have a Sales Academy with a clear sales career path which we can offer any successful candidate.

No previous experience required as full training will be provided, but the drive and determination to succeed is a must!

Job Description

- To gain an understanding of the LAN2LAN core business propositions.
- To learn, understand and maintain a knowledge level of our various vendor product offerings.
- To identify net new opportunities for LAN2LAN using telemarketing scripts guides to articulate product value propositions, business advantages and handle objections.
- To schedule appointments or webinars for Account Managers to meet with net new prospective customers.
- To drive attendance to LAN2LAN seminars/workshops by contacting both prospect and existing customer base.
- CRM Management
 - to register all lead opportunities identified on CRM under your name
 - to clean data and update with new contact information
 - to record reactions and interests to marketing communications and telemarketing follow-up.

Full training & mentoring will be provided.

To Apply

To apply for this position, please email your CV and contact details to Tony Morreale at tony.morreale@lan2lan.com

No agencies.
